



WestConnect Developer Selection Process Task Force

Webinar

August 24, 2016



Welcome & Introductions

Bob Smith, PMC Vice-Chair, TransCanyon



Antitrust Statement Reminder

Bob Smith, PMC Vice-Chair, TransCanyon



Small Team Updates and Discussion

Small Team Leads



Team Update Topics

- For discussion:
 - Topics/issues discussed to-date
 - Scope of recommendation/information being developed by the team for the task force's consideration
 - Expected timeline for developing recommendations
 - Questions or discussion points from the team for the greater task force



Team A

Developer Selection Evaluation/Selection Team

Harliv Singh, Xcel Energy



Team A Participants

- Lead - Harliv Singh (Xcel)
- Tom Wrenbeck (ITC)
- David Getts (Southwestern Power Group)
- Roberto Favela (El Paso Electric)



Team A Update



Team A Update

- Recommend to use independent contractors (Column 4 in Team A's document) for the proposal evaluation portion of the process.
- Recommend that the beneficiaries need to be involved in the proposal preparation portion of the process but the role should be restricted to advisory role only.
- Suggest that beneficiaries could be involved in reviewing the proposal that are redacted by the independent contractor, while a conflict of interest is still possible the task force can discuss its appropriateness.
- Suggest that the independent contractors from two or three firms could be consulted to support the process. This may help reduce conflict of interest amongst specific consulting firms and WestConnect members. No further action needs to be taken until there is a regional project identified this year.



Team B

Evaluation Criteria

Blane Taylor, Tri-State G&T



Team B Participants

- Lead – Blane Taylor (Tri-State)
- Devin McMackin (ITC)
- Katie Kaplan (Exelon)
- Jim Corboy (Abengoa)
- Sharon Segner (LS Power)
- Mark Milburn (LS Power)
- Roberto Favela (El Paso Electric)



Team B Update



Team B Update

Evaluation Principles

- Cost – Overall cost
- Certainty – developer’s capacity to perform
- Specificity – in RFP, that identifies priorities and award criteria
- Risk Mitigation – cost containment



Evaluation Criteria

- **Cost** –
 - Capital Cost
 - Cost Caps
 - CBR – we can adapt CAS work
- **Project Plan** -
 - Design
 - Routing/Siting
 - Permitting
 - Schedule
 - Construction
 - Financing
 - Diversity
 - Compliance
- **O&M** -
 - O&M plan
 - Qualify sub-contractors
- **Planning Participation?**
 - (per determination from other task teams)
- **Ability to present** -
 - (face-to-face) and follow up meetings/conversations



Other Issues

- Criteria should allow **flexibility** on a project by project basis to determine what is “most important”
- Goal is to minimize overlap and duplication between qualification criteria and evaluation criteria – i.e. must be consistent and compatible
- Quantitative scoring (points based) **and** Qualitative scoring? – a blend, with specificity on each criteria
- Compatibility, consistency with Cost Allocation Subcommittee (CAS)
- Sponsorship **AND** Competitive model?
 - Needs will be determined & posted, and then
 - Developers will propose their solution
 - “Incentives” for sponsorship (Team C)



Team C

Planning Credit

Gerald Deaver, Xcel Western Transmission Company



Team C Participants

- Lead – Gerald Deaver (Xcel Western Transmission Co.)
- Bob Smith (TransCanyon)
- Jim Corboy (Abengoa)



Team C Update



Team D

**Opportunity for collaboration, cure efficiencies,
and present proposals**

Sharon Segner, LS Power



Team D Participants

- Lead - Sharon Segner (LS Power)
- Mark Milburn (LS Power)
- Gerald Deaver (Xcel Western Transmission Co.)
- Harliv Singh (Xcel)
- Ron Belval (Tucson Electric)



Team D Update



Action Items and Next Steps



Next Meeting

- Thursday, September 22 - 8:00 a.m. to 12:00 p.m. (PDT/local) – [Tucson, AZ](#) (TEP Offices, 88 E Broadway Blvd.)



Adjourn